

ADNOC Drilling



ENERSOL

ACQUISITION OF EV



AUGUST 5, 2024

DISCLAIMER



This presentation has been prepared by ADNOC Drilling Company PJSC (the “**Company**”) based on publicly available information and non-public information to assist you in making a preliminary analysis of the content referenced herein solely for informational purposes. It should not be construed as an offer to sell or a solicitation of an indication of interest to purchase any equities, security, option, commodity, future, loan or currency including a private sale of shares in the Company (the “**Financing Instruments**”).

It is not targeted to the specific investment objectives, financial situation or particular needs of any recipient. It is not intended to provide the basis for any third-party evaluation of any Financing Instrument or any offering of them and should not be considered as a recommendation that any recipients should subscribe for or purchase any Financing Instruments.

The recipient agrees to keep confidential any information contained herein and any other written or oral information otherwise made available in connection with any potential transaction related to this presentation and shall not reproduce, publish, distribute or otherwise divulge such information to any other person(s) other than in accordance with any applicable non-disclosure agreements executed by the recipient with the Company.

None of the Company or any of its affiliates or advisors make any representation or warranty as to the fairness, accuracy, adequacy or completeness of the information, the assumptions on which it is based, the reasonableness of any projections or forecasts contained herein or any further information supplied or the suitability of any investment for your purpose. None of the Company or any of its affiliates or advisors, or their respective directors, officers or employees, share any responsibility for any loss, damage or other result arising from your reliance on this information. Each of the Company, its affiliates and advisors therefore disclaim any and all liability relating to this presentation including without limitation any express or implied representations or warranties for statements contained in, and omissions from, the information herein. No recipient of this presentation should rely upon any information contained in this presentation, including but not limited to any historical financial data, forward looking statements, forecasts, projections or predictions.

The Company, its affiliates, representatives and advisors are acting solely in the capacity of an arm's length counterparty and not in the capacity of your financial advisor or fiduciary. Such information is represented as of the date and, if applicable, time indicated and the Company, its affiliates and advisors do not accept any responsibility for updating any such information.

Nothing in this presentation should be construed as an advice of, amongst others, legal, tax, regulatory, accounting or investment nature. The recipients should seek and rely upon the advice of its own professionals and other advisors for such matters.

This presentation may be recorded, and the Company will assume that by attending this presentation the recipient consents to such recording.

ACQUISITION OF EV

ENERSOL SIGNS AGREEMENT TO ACQUIRE A 100% STAKE IN EV



Company Overview



- **Leading global provider** of vision-based diagnostics and analytical services for the oil and gas sector.
- **Headquartered in the US**, EV has a global presence in 36 countries, including UAE and Saudi Arabia.
- **EV's Technology Centre** in Norwich, UK is home to 116 patents¹ and has an excellent track record of bringing new and innovative products and solutions to market.
- **Provides well diagnostics services** by leveraging a range of solutions that resolve highly complex wellbore issues across the well lifecycle.

Financial Highlights



- Agreement signed to acquire **100% equity stake in EV for c. \$45 million²**.
- **~5x EV/FY24³ EBITDA**.
- **Robust revenue in FY24³ over \$30 million**, with significant contribution from the MENA region.
- **Accretive EBITDA margins** vs ADNOC Drilling's OFS segment⁴, **free cash flow** yield **>10%** expected going forward.
- **Solid financial profile** backed by top-tier client base spanning the O&G sector and subsectors, and energy transition sectors including geothermal.

Enersol Value Creation



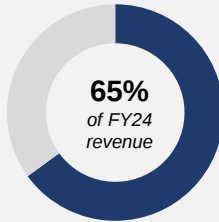
- Acquisition aligned with Enersol's strategic vision to **become a diversified tech-centric OFS investment platform**.
- Provides **global intervention solutions including extreme video, visual & data analytics, and pipeline diagnostics**.
- **Third acquisition for Enersol**, cumulative total investment of over \$0.5 billion, or around **a third** of the committed amount.
- **ADNOC Drilling benefits** from Enersol's OFS tech-enabled acquisitions to further develop its integrated offering and tech ecosystem.

(1) Including awarded and pending. (2) Equity value before transaction fees & expenses and other completion adjustments. The transaction's completion is obtaining the necessary regulatory approvals and closing adjustments, after which the EV stake will be formally transferred to Enersol. (3) Full-year ending March 31, 2024. (4) ADNOC Drilling OFS segment EBITDA margin was 21% in FY 2023.

COMPLEMENTARY PRODUCT OFFERING

EV PROVIDES A COMPREHENSIVE OFFERING COMPRISED OF THREE KEY VERTICALS

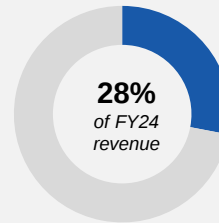
Extreme Video



- Provides vivid, high frame rate video to enable the rapid and effective evaluation of complex well issues from a straightforward well intervention solution.
- EV cameras have the capability to be deployed across multiple intervention conveyance types and boast various cameras for different challenges.
- The company launched the Optis Infinity, which is the only 360-degree side view camera in the industry with bespoke 100% circumferential coverage and real-time 25 frames per second capabilities.



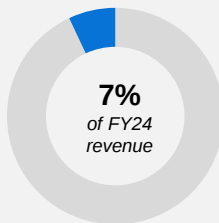
Visual Analytics



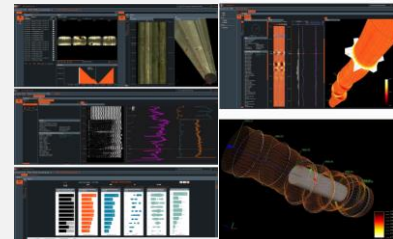
- Brings together EV's camera technology, visual diagnostic information, and advanced computation analysis techniques to capture and measure detailed data of complex well issues revealing a 360-degree view of the problem, its root cause, and severity.
- One of the few players offering analytics on top of the Downhole Video extracts to support in proactive and reactive support with the launch of AI integration capabilities.
- 360-degree corrosion evaluation is expected to launch in 2024.
- ClearVision™ delivers unrivalled data resolution in completion inspection performance helping customers increase production efficiency and accurately confirm wellbore integrity.



Data Analytics



- Launched the data analytics product AIVA in 2023, operators and service companies can store and visualize all their well data on EV's multi-source data platform in one secure multi-user cloud location, which will launch soon as a SaaS product.
- Pipe Deformation Analysis (PDA), one of EV's proprietary, in-house developed analysis of caliper data to better define the 3D geometry of tubulars for "Go / No-go" predictive analysis.



New Product Lines

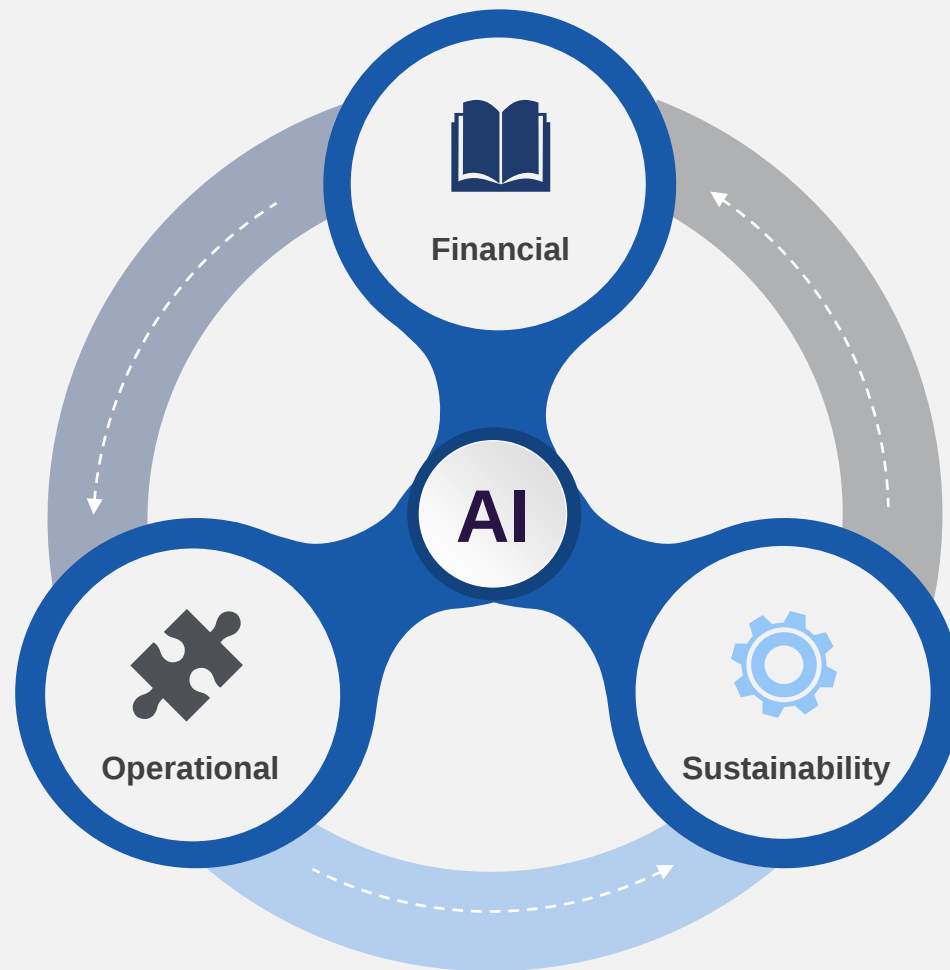
*Expected to
launch in 2024*

- EV's array pipeline camera PigCAM has already been successfully tested at the EVTC centre and its commercial launch will provide access to a new end-market for the business.
- EV is also developing a pipe integrity analysis platform to support the pipeline camera product line which is expected to be launched in 2024/early-2025.



ENHANCED VALUE PROPOSITION

EV OFFERS AN EXPANDING SUITE OF AI-BACKED SOLUTIONS ADDRESSING A BROADER AGENDA



1

Financial – Grow Market Share Across Operations

EV's unique positioning as a technology solutions provider through software combining visual & data analytics for downhole technologies, further propelled by a growing demand for camera technologies and AI-backed data generation software, can:

- Be deployed by end clients, operators, and large multi-service companies
- Capture additional market share across established and growing markets.

2

Operational – Leverage R&D Capacity to Bolster Asset Efficiency

EV's technological capabilities further supported by a steady stream of R&D, can:

- Increase the operating efficiency and extend the working life of client assets, thus reducing risks and costs.
- Optimize deep wells by creating an intervention package to support inactive wells & other intervention work.

3

Sustainability – Utilize AI to Deliver on Carbon Footprint Reduction

EV's rapid real-time diagnosis augmented with the integration of AI, can:

- Leverage visual analytics solutions to minimize carbon footprint and environmental impact by reducing volumes of materials utilized in wells.
- Deploy gas-optimized video technologies and unique VA services to enable the cleanest forms of hydrocarbon-derived energy - key enabler for carbon capture, geothermal, transportation and storage technologies.

GLOBAL FOOTPRINT



Europe and Rest of Africa

Select Customers



7

Regions

+35

Countries

+120

Headcount

The Americas

Select Customers



Asia and Australia

Select Customers



Middle East & North Africa

Select Customers



Global Technology
Partners



Archer

Welltec



HALLIBURTON

EV MAPPING JV'S INVESTMENT CRITERIA

BECOMING A TECHNOLOGY-CENTRIC OFS INVESTMENT PLATFORM IN AN ACCRETIVE WAY

Joint Venture

Business Criteria

- Strategic / synergistic** sub-sector focus
- Proven** business model
- Own IP** with tangible differentiation
- Global** acquisition mandate
- Proven MENA use cases** with high probability of revenues in MENA
- High ADNOC Drilling potential** to aid value creation

Leading global provider of intervention technology solutions for energy sector

Proven business model across target markets (i.e., GCC) & **strong and longstanding relationship** with tier 1 players across different O&G subsectors

Expansive geographic reach with operational set-up in Saudi Arabia and UAE.

Valuable IP ownership, 116 patents¹ backed by R&D

Financial Criteria

- Positive Earning Profile** (EBITDA & FCF)
- Attractive Entry Valuation** vs. peers
- Standalone Deal Underwriting** with tangible upsides
- High Dividend Potential** with low leverage
- Multiple expansion potential** combining entry dynamics and value upsides

Over \$30 million revenue in FY24², **accretive margins** vs OFS segment³

Attractive Entry Valuation at ~5x EV/FY2024² EBITDA

Expected Free cash flow yield >10% going forward

Synergistic upsides pursuant to the EnerSol and ADNOC Drilling ecosystem opportunities

Governance Criteria

- Majority** or pathway to majority deals
- Vested Management** team with continuity certainty and alignment
- Board Participation** and rights in line with stake acquired
- No turnaround** strategies

JV to own 100% majority stake

Experienced & vested team with dedicated MENA head

Value accretive M&A experience acquisitions across the value chain

EV

(1) Including approved & pending.

(2) Full-year ending March 31, 2024.

(3) Based on an ADNOC Drilling OFS segment margin at 21% in FY 2023.

ADNOC DRILLING OILFIELD SERVICES VALUE CHAIN

TRULY INTEGRATED OFFERING



ADNOC Drilling OFS Offering

Rigs & equipment

Drilling & completion fluids

Surface logging services

Directional drilling

Wireline services

Cased hole logging

Pressure pumping

Enersol Advanced Pipeline Scope

Directional drilling



Drilling tools



Intervention tools



Completion tools

Expected contribution from Gordon Technologies, NTS Amega Global, EV and an additional transaction in advanced stages of **annual pro-forma net income up to \$50 million¹ (ADNOC Drilling's share)** upon completion, with signing expected in 2024.

(1) Subject to signing and closing of transactions. Pro-forma net income pre-purchase price allocation adjustments and growth in ADNOC Drilling's reference market.

FUTUREPROOFING ADNOC DRILLING

ENERSOL TO CREATE VALUE BY EXECUTING ON OUR STRATEGY



Establishment of Enersol

JV established with strong governance and key partners who have complementary skills, strong pipeline identified

Swift Acquisition of Three Assets

Majority stakes in three leading service providers¹, Gordon Technologies, NTS Amega Global, and EV

Attractive Valuation and Accretion Potential

Favorable deal dynamics coupled with Middle East business potential

Strong and Aligned Pipeline

Strong and growing pipeline of **7+ potential deals**² aligned with Enersol's mandate as well as ADNOC Drilling and UAE's ambition to evolve as a tech-enabled OFS hub

- ▶ Enhancing owned-IP portfolio by acquiring energy technology and energy services companies
- ▶ Fully-invested Enersol is expected to contribute to ADNOC Drilling annual pro-forma net income up to \$100 million³

(1) Subject to closing of transactions.

(2) Only includes transactions post preliminary evaluation stage; potential transactions execution subject to, among others, relevant regulatory approvals.

(3) Subject to signing and closing of transactions. Pro-forma net income pre-purchase price allocation adjustments and growth in ADNOC Drilling's reference market.

ADNOC Drilling



THANK YOU

www.adnocdrilling.ae

ir@adnocdrilling.ae

ADNOC DRILLING